



## KEY FACTS

Portfolio Managers:	Andrew Vintcent & Grant Morris
Launch Date:	07 December 2022
Solution Name:	CGAM Focussed Equity
Solution Structure:	Standard Bank AMC
Benchmark:	Capped SWIX Total Return
Note Price:	R1 102
Number of Notes in Issue:	75 761
AUM:	R 83 million
Minimum Investment:	R100 000
Denomination:	ZAR
Annual Management Fee:	0.75% pa (excl VAT)
ISIN:	ZAE000316923
Alpha Code:	AMC003

## FUND OBJECTIVE &amp; STRATEGY

The CGAM Focussed Equity is a South African equity structured note. The objective is to provide long term capital growth ahead of its benchmark (JSE Capped Swix), by investing in companies whose shares are listed on a recognised exchange in South Africa. The note is a "long only" product and does not make use of leverage. This is a high conviction investment offering, aiming to hold no more than 15 positions at any point in time. Fundamental analysis, a valuation discipline, patience, and a belief that inefficient markets create opportunities in mispriced assets underpin our process.

## WHO SHOULD INVEST

The investment is suitable for long term investors seeking the potential for higher levels of capital growth. Given the differentiated and focused nature of the note, it should be seen as a complementary offering to an investors' existing portfolios. Investors should be able to tolerate a potential higher level of capital volatility.

## RISK INDICATOR

These investments typically exhibit more volatility given their higher exposure to equities, which may result in capital losses. Expected potential long-term returns could be higher than other risk profiles – conversely potential losses could also be higher.

LOW	LOW - MED	MED	MED - HIGH	HIGH
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## PERFORMANCE AS AT 31 JULY 2024

	2022		2023		2024	
	Fund	Benchmark	Fund	Benchmark	Fund	Benchmark
Jan			5.20%	6.96%	-2.99%	-2.84%
Feb			-1.50%	-2.32%	-2.39%	-2.27%
Mar			-3.10%	-1.95%	-2.64%	2.89%
Apr			1.70%	3.43%	1.92%	2.92%
May			-7.20%	-5.81%	1.25%	0.93%
Jun			6.60%	3.84%	9.63%	4.17%
Jul			4.30%	4.10%	0.35%	4.09%
Aug			0.51%	-4.79%		
Sep			-0.53%	-2.97%		
Oct			-3.85%	-2.93%		
Nov			2.36%	8.33%		
Dec	-0.90%	-1.30%	2.53%	2.90%		
YTD	-0.90%	-1.30%	6.30%	7.84%	4.66%	10.04%

## TOP 10 HOLDINGS (ALPHABETICALLY)

ABSA Group	Nampak
AECI	Old Mutual
African Rainbow Minerals	Reunert
British American Tobacco	Sasol
KAL Group	Zeda

The top 10 holdings make up 76% of the fund.

## COMMENTARY | JUNE 2024

The 2nd quarter of 2024 proved to be a good one for the CGAM AMC, gaining over 13%. A number of holdings contributed positively to performance, with the most notable being Nampak which gained over 80%, African Rainbow Minerals and Foschini around 30%; Grindrod, Zeda, and The KAL Group all over 20%.

It is worth highlighting the performance of Nampak – a smaller cap opportunity that many other larger funds would struggle to take advantage of. Turnaround stories are not without risk, but Nampak's appears to have been rather quick and, from what we can assess, is tracking ahead of plan. Part of the investment appeal has been their ability to meet what we see as the sustained growth in beverage can demand globally, driven by the market's move away from glass and plastic. The new CEO, Phil Roux, has acted swiftly. He and his team have focused on asset sales to alleviate balance sheet stress, cost and production efficiencies, and organic client growth. This operational turnaround and margin recovery, coupled with debt reduction and commensurately lower interest costs positions Nampak well to deliver a meaningful, and we believe sustained, recovery in earnings. Notwithstanding a very strong share price performance this last quarter, our assessment of their earnings potential, using undemanding valuation metrics, leads us to believe the prospective returns from current levels remain attractive.

Similar niche positions in the CGAM AMC include the likes of Caxton, The Kal Group and Zeda – lesser known business, with long track records, dominant in their chosen niche, and in our view materially mispriced.

## DISCLAIMER

AMC's should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. AMC's are traded at the ruling price. There is no guarantee in respect of capital or returns in a portfolio.

The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please refer to the Pricing Supplement for detailed information relating to the AMC.

The fact should be read in conjunction with the Pricing Supplement. This is available on the Standard Bank website

<https://www.warrants.standardbank.co.za/proxy/warrants/WarrantsAmcPricing.asp>

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees and the actual investment date. Full performance calculations are available from the manager on request.

Equity investment risk: Value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. bankruptcy), the owners of their equity rank last in terms of any financial payment from that company.

Property risk: Investments in real estate securities can carry the same risks as investing directly in real estate itself. Real estate prices move in response to a variety of factors, including local, regional and national economic and political conditions, interest rates and tax considerations.

Geographic / Sector risk: For investments primarily concentrated in specific countries, geographical regions and/or industry sectors, their resulting value may decrease whilst portfolios more broadly invested might grow.

For any additional information please go to <https://www.warrants.standardbank.co.za/proxy/warrants/WarrantsAmcPricing.asp> and [www.cgam.co.za](http://www.cgam.co.za)

## Glossary Summary

"AMC" means actively managed certificates, being notes issued by an issuer which offer investors exposure to the performance of a single portfolio of underlying assets which are discretionarily managed by a third party in terms of a pre-determined strategy.

## Investment Manager:

ClucasGray Asset Management (Pty) Ltd, Registration number: 2019/060149/07 is an authorised Financial Services Provider FSP50733 under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (NO.37 of 2002). Please be advised that there may be representatives acting under supervision. Physical address: Dunkeld Place, 12 North Road, Dunkeld West, 2196 Postal address: PO Box 413037, Craighall, 2024 Telephone number: +27 11 771 1960 Website: [www.cgam.co.za](http://www.cgam.co.za)

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